1. WHO WE ARE
2. TECHNOLOGIES
3. GLOBALISATION
4. ENGINEERING CAPABILITIES
5. PRODUCTS
6. SALES BY CUSTOMER
7. SALES BY GEOGRAPHICAL AREA
8. TURNOVER
CIE AUTOMOTIVE IS AN INDUSTRIAL GROUP SPECIALISED IN MANAGING HIGH VALUE-ADDED PROCESSES:

- FOCUSED ON **AUTOMOTIVE SECTOR**
- **GLOBAL FULL SERVICE SUPPLIER** FOR COMPONENTS AND SUB-ASSEMBLIES
- LISTED ON MADRID AND MUMBAI **STOCK EXCHANGE MARKETS**
- PROFESSIONAL HIGH LEVEL MANAGEMENT TEAM **WITH FULL COMMITMENT ON** CORPORATE GOVERNANCE
1. WHO WE ARE

BUILT ON 5 KEY STRATEGIC PILLARS:

1. MULTI-TECHNOLOGY
2. GLOBALIZATION
3. ENGINEERING CAPABILITIES
4. GROWTH
5. LEAN STRUCTURE
Includes Intercompany sales of 97.2 M€
3. GLOBALISATION
4. ENGINEERING CAPABILITIES

ENGINEERING OPTIMIZATION FROM DESIGN TO PRODUCTION

AS PER CUSTOMER NEEDS

ON COST

ON PERFORMANCE

ON WEIGHT

DESIGN 3D MODELS

FEM – FEA CALCULATION VIRTUAL ANALYSIS

SIMULATION FEASIBILITY

TRIALS DURABILITY/STATIC & DYNAMIC

MASS PRODUCTION TOOLING

PROTOTYPES
5. PRODUCTS - ENGINE

- Battery Pack Cover: Aluminium stamping
- Crankshafts: Forging
- Crankshaft Caps: Machining
- Diesel Common Rail: Forging machining
- Gasoline Common Rail: Tube forming
- Ladder Frame: Aluminium
- Camshaft Bearings: Aluminium
- Camshaft Cover: Aluminium
- Camshaft Bearings Housing: Aluminium
- Bracket: Metal
- Valve Guides: Machining
- Engine Tubes: Tube forming
- Air Tanks: Plastic
- Oil Pan: Metal forming
- Oil Pan: Aluminium
- Oil Pan: Plastic
5. PRODUCTS - TRANSMISSION & GEARBOX

- **MECHANICAL HOUSING**
  - Aluminium
  - Machining

- **GEARBOX HOUSING**
  - Aluminium
  - Machining

- **CLUTCH & TRANSMISSION HOUSING**
  - Aluminium
  - Machining

- **PISTONS**
  - Aluminium

- **GEARBOX COMPONENTS**
  - Forging
  - Machining

- **DOUBLE CLUTCH COMPONENTS**
  - Stamping

- **GEARBOX OIL PAN**
  - Stamping

- **PLANETARY CARRIER**
  - Machining

- **FLANGES**
  - Forging
  - Machining

- **CVT PISTONS**
  - Stamping

- **PINS FOR DIFFERENTIAL CASE**
  - Machining

- **AXLE SHAFT**
  - Forging

- **CV-JOINTS**
  - Forging

- **DIFFERENTIAL CASE**
  - Machining & Assemblies

- **AXLE SHAFT**
  - Forging / Machining
5. PRODUCTS – CHASSIS & STEERING & STRUCTURAL PARTS

- **EPS MAIN HOUSING**
  - Aluminium

- **HUBS, OUTER RINGS**
  - Metal forming

- **STEERING COLUMN TUBE**
  - Tube forming

- **EPS COMPONENTS**
  - Machining

- **STEERING COLUMN BRACKET**
  - Aluminium

- **SPINDLES**
  - Forging & machining

- **CONTROL ARM**
  - Stamping

- **STEERING HOUSINGS**
  - Aluminium machining

- **REAR AXLE**
  - Metal forming

- **STEERING COLUMN TUBE**
  - Tube forming

- **BRAKE BOOSTER**
  - Metal forming

- **I-BOOSTER**
  - Metal forming
5. PRODUCTS – INTERIOR & EXTERIOR TRIM

INTERIOR & EXTERIOR TRIM
5. PRODUCTS – COMMERCIAL VEHICLES

- **BRAKE DRUM**
  - IRON CASTING

- **AXLE BEAM**
  - FORGING
  - MACHINING

- **AXLE SPINDLE**
  - FORGING
  - MACHINING

- **BRAKE CAMSHAFTS**
  - FORGING

- **AXLE SHAFT**
  - FORGING

- **DIFFERENTIAL HOUSING**
  - IRON CASTING

- **REAR AXLE ASSEMBLY**
  - FORGING

- **PISTON**
  - FORGING
  - WELDING
  - MACHINING

- **AIR SUSPENSION BRACKET**
  - FORGING
  - MACHINING

- **SECTOR SHAFT**
  - FORGING
  - MACHINING

- **FRONT LID**
  - COMPOSITES

- **LEVER**
  - FORGING

- **SPINDLE**
  - FORGING
  - MACHINING

- **STABILIZER BAR**
  - FORGING

COMMERCIAL VEHICLES
5. PRODUCTS – ROOF SYSTEMS

OPENING ROOF

SHADING

OPENING ROOF

OPENING ROOF

GLAZING

GLAZING

ROOF SYSTEMS
6. AUTOMOTIVE SALES BY CUSTOMER

SALES BY CUSTOMER 2018

OTHERS: JTEKT, TATA, DAF, MAN, AAM, BMW, SCHAEFFLER GROUP, THYSSEN KRUPP, ACI, DACIA, TRW, KS, KOLBENSCHMIDT, AUDI, MARUTI-SUZUKI, BROSE, HYNDAI, KIA, OPEL, SCANIA, LEAR…

TOTAL TURNOVER 2018:
3,029.5M€ (CONSOLIDATED SALES)
7. AUTOMOTIVE SALES BY GEOGRAPHICAL AREA

TOTAL TURNOVER 2018:
3,029.5M€
(CONSOLIDATED SALES)

18% ASIA 540.3M€
18% MCIE EUROPE 557.7M€
25% NORTH AMERICA 763.3M€
11% BRAZIL 323.6M€
28% EUROPE 844.6M€
CIE AUTOMOTIVE HAS GROWN AT A 12% CAGR OVER THE 2002-2018 PERIOD

Automotive Business comparable following 2018 accounting perimeter.