1. WHO WE ARE

CIE AUTOMOTIVE IS AN INDUSTRIAL GROUP SPECIALISED IN MANAGING HIGH VALUE-ADDED PROCESSES

FOCUSED ON AUTOMOTIVE SECTOR

GLOBAL FULL SERVICE SUPPLIER FOR COMPONENTS AND SUB-ASSEMBLIES

LISTED ON MADRID AND MUMBAI STOCK EXCHANGE MARKETS

PROFESSIONAL HIGH LEVEL MANAGEMENT TEAM WITH FULL COMMITMENT ON CORPORATE GOVERNANCE
1. WHO WE ARE

1. A NECESSARY GEOGRAPHICAL BALANCE

2. NON USUAL COMMERCIAL DIVERSIFICATION, AS A DEFENSE TOOL

3. MULTI-TECHNOLOGICAL PORTFOLIO, A FLEXIBILITY INSTRUMENT

4. INVESTMENT DISCIPLINE AND RETURN EXIGENCE

5. DECENTRALIZED MANAGEMENT, FOR VALUE GENERATION

6. ESG INTEGRATED IN OUR BUSINESS MODEL
TOTAL 3,461.1 million euros

SALES BY TECHNOLOGIES 2019
GLOBAL FOOTPRINT WITH ESTABLISHED LOCAL PRESENCE

NORTH AMERICA
- USA
  - ★ R&D
  - Plastic
  - Machining
  - Roof Systems
- MEXICO
  - ★ R&D
  - Aluminium
  - Forging
  - Stamping & Tube forming
  - Machining
  - Plastic
  - Roof Systems

SOUTH AMERICA
- BRAZIL
  - ★ R&D
  - Forging
  - Stamping & Tube forming
  - Aluminium
  - Machining
  - Plastic
  - Casting

CENTRAL EAST EUROPE
- CZECH REP
  - Stamping & Tube forming
  - Machining
  - Plastic
  - Cold Forging
- LITHUANIA
  - Forging
- ROMANIA
  - Aluminium
  - Roof Systems
- SLOVAKIA
  - ★ R&D
  - Machining
  - Roof Systems

AFRICA
- MOROCCO
  - Plastic

WEST EUROPE
- SPAIN
  - Headquarters
  - ★ R&D
  - Aluminium
  - Forging
  - Stamping & Tube forming
  - Machining
  - Plastic
  - Roof Systems
- FRANCE
  - ★ R&D
  - Machining
  - Roof Systems
- ITALY
  - Machining
- GERMANY
  - ★ R&D
  - Forging
  - Roof Systems
- PORTUGAL
  - ★ R&D
  - Plastic

ASIA & OCEANIA
- CHINA
  - ★ R&D
  - Forging
  - Stamping & Tube forming
  - Machining
- INDIA
  - ★ R&D
  - Aluminium
  - Forging
  - Stamping & Tube forming
  - Machining
  - Casting
  - Composites
ENGINEERING CAPABILITIES

4. ENGINEERING OPTIMIZATION FROM DESIGN TO PRODUCTION

DESIGN
SYSTEM ANALYSIS
PRODUCT SIMULATION
PROCESS SIMULATION
PRODUCT VALIDATION

CONCEPT
RHEUTIC
DYNAMIC
CASTING
CRASH

PRODUCT
MECHANISM
STATIC
PLASTIC
FATIGUE

PROCESS
1D SYSTEM
FATIGUE
FORGING
IMPACT

SYSTEMS
COOLING
CFD
STAMPING
CLIMATIC
5. PRODUCTS

CHASSIS & STEERING & STRUCTURAL PARTS

- STRUCTURAL PARTS
- SPINDLES
- STRUCTURAL PARTS
- HUBS, OUTER RINGS
  - FORGING & MACHINING
- STRUCTURAL PARTS
- EPS MAIN HOUSING
  - ALUMINIUM
- STRUCTURAL PARTS
- STEERING COLUMN TUBE
  - TUBE FORMING
- EPS COMPONENTS
  - MACHINING
- STRUCTURAL PARTS
- STEERING NUT
  - MACHINING
- STRUCTURAL PARTS
- STEERING COLUMN BRACKET
  - ALUMINIUM
- STRUCTURAL PARTS
- STEERING HOUSINGS
  - ALUMINIUM
  - MACHINING
- STRUCTURAL PARTS
- STEERING COLUMN TUBE
  - TUBE FORMING
- STRUCTURAL PARTS
- AXLE ARM
  - MACHINING
- STRUCTURAL PARTS
- REAR AXLE
  - METAL FORMING
- STRUCTURAL PARTS
- CONTROL ARM
  - STAMPING
- STRUCTURAL PARTS
- BATTERY BOX
  - xEV
  - STAMPING
- STRUCTURAL PARTS
- BATTERY BOX
  - xEV
  - PLASTIC - COMPOSITE
5. PRODUCTS

INTERIOR & EXTERIOR TRIM

- Arm rest, cup holder, pillars, grab handles, speaker grills...
- Plastic

- Storage compartment
- Plastic

- Central console
- Plastic

- In mould decoration
- Plastic

- Load floor
- Composite spray molding

- Rear window package tray
- Plastic compression molding

- Glove compartment
- Plastic

- Crossbeams
- Tube forming

- Connectors & junction boxes
- Electronics

- Seat parts
- Stamping
5. PRODUCTS

ROOF SYSTEMS

- MANUAL ROOF SUNSHADE
- LUGGAGE-COVER
- BOTTOM LOADED FIXED MODULE
- ELECTRICAL ROOF SUNSHADE
- TOP LOADED FIXED MODULE
- TOP LOADED OUTER SLIDING 1 PANEL
- ELECTRICAL FLUSH WINDOW
- TOP LOADED OUTER SLIDING 1 PANEL
- TOP LOADED SPOILER 2 PANELS
- FLUSH SLIDING DOOR PANE
- FLUSH BACKLITE
- BOTTOM LOADED OUTER SLIDING 2 PANELS
- BOTTOM LOADED INNER SLIDING 1 PANEL
- BOTTOM LOADED INNER SLIDING 2 PANELS
- FLUSH DOOR PANEL
- TOP LOADED OUTER SLIDING
- PANORAMA WINDSCREEN SUNSHADE
- LATERAL & REAR SUNSHADES
- MANUAL FLUSH WINDOW
- FLUSH BACKLITE
- LUGGAGE-COVER
- BOTTOM LOADED FIXED MODULE
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SALES BY CUSTOMER 2019

TOTAL 3,461.1 million euros

5% FORD
4% GM** MAGNA MAHINDRA
3% FSA NISSAN ZF
2% CATERPILLAR DAIMLER TRUCKS FIAT TESLA NEXTEER
1% ROBERT BOSCH JTEKT NSK FAURECIA SCHAEFFLER CONTINENTAL LEAR AAM BMW FAW JAGUAR LAND ROVER AUDI MAN HONDA GKN AUTOMOTIVE NTN

6% DAIMLER CARS* VOLKSWAGEN
7% CHRYSLER RENAULT

OTHERS: JTEKT, DAF, HONDA, MAN, AAM, BMW, SCHAEFFLER GROUP, THYSSEN KRUPP, ACI Y DACIA, TRW, KS KOLBENSCHMIDT, A UDI, MARUTI – SUZUKI, BHROSE, HYUNDAI-KIA, OPEL, SCANIA, LEAR...

*Includes 3% of BBAC (BAIC-DAIMLER JV) sales.
**Includes 1% of SGM (SAIC-GM JV) sales.
SALES BY GEOGRAPHICAL AREA 2019

TOTAL
3,461.1 million euros

42.2% EUROPE
21.9% ASIA
26.5% NORTH AMERICA
9.4% BRAZIL

2019
CIE AUTOMOTIVE HAS GROWN AT A 12% CAGR OVER THE 2002-2019 PERIOD

Automotive Business comparable following 2018 accounting perimeter.