1. WHO WE ARE

CIE AUTOMOTIVE IS AN INDUSTRIAL GROUP SPECIALISED IN MANAGING HIGH VALUE-ADDED PROCESSES

FOCUSED ON AUTOMOTIVE SECTOR

GLOBAL FULL SERVICE SUPPLIER FOR COMPONENTS AND SUB-ASSEMBLIES

LISTED ON MADRID AND MUMBAI STOCK EXCHANGE MARKETS

PROFESSIONAL HIGH LEVEL MANAGEMENT TEAM WITH FULL COMMITMENT ON CORPORATE GOVERNANCE
1. WHO WE ARE

1. GEOGRAPHICAL BALANCE
2. ENGINEERING CAPABILITIES
3. MULTI-TECHNOLOGY & FLEXIBILITY
4. GROWTH & INVESTMENT DISCIPLINE
5. LEAN & DECENTRALIZED STRUCTURE
6. ESG INTEGRATED IN BUSINESS MODEL
GLOBAL FOOTPRINT WITH ESTABLISHED LOCAL PRESENCE

2. GEOGRAPHICAL BALANCE

NORTH AMERICA
USA
- ★ R&D
- Plastic
- Machining
- Roof Systems

MEXICO
- ★ R&D
- Aluminium
- Forging
- Stamping & Tube forming
- Machining
- Plastic
- Roof Systems

SOUTH AMERICA
BRAZIL
- ★ R&D
- Forging
- Stamping & Tube forming
- Aluminium
- Machining
- Plastic
- Casting

CENTRAL EAST EUROPE
CZECH REP
- Stamping & Tube forming
- Machining
- Plastic
- Cold Forging

LITHUANIA
- Forging

ROMANIA
- Aluminium
- Roof Systems

SLOVAKIA
- ★ R&D
- Machining
- Roof Systems

AFRICA
MOROCCO
- Plastic

WEST EUROPE
SPAIN
- Headquarters
- ★ R&D
- Aluminium
- Forging
- Stamping & Tube forming
- Machining
- Plastic
- Roof Systems

ITALY
- Machining
- GERMANY
- ★ R&D
- Forging
- Roof Systems

PORTUGAL
- ★ R&D
- Plastic

ASIA & OCEANIA
CHINA
- ★ R&D
- Forging
- Stamping & Tube forming
- Machining

INDIA
- ★ R&D
- Aluminium
- Forging
- Stamping & Tube forming
- Machining
- Casting
- Composites
SALES BY GEOGRAPHY 2019

TOTAL
3,461.1 million euros

42.2% EUROPE
26.5% NORTH AMERICA
21.9% ASIA
9.4% BRAZIL
ENGINEERING OPTIMIZATION FROM DESIGN TO PRODUCTION

3. ENGINEERING CAPABILITIES

- Design
- System Analysis
- Product Simulation
- Process Simulation
- Product Validation

- Concept
- Kinematic
- Dynamic
- Casting
- Crash
- Product
- Mechanism
- Static
- Plastic
- Fatigue
- Process
- 1D System
- Fatigue
- Forging

- Systems
- Cooling
- CFD
- Stamping
- Climatic
SALES BY TECHNOLOGIES

2019

TOTAL
3,461.1
million euros

21%
FORGING

18%
MACHINING

21%
METAL STAMPING AND TUBE FORMING

16%
ROOF SYSTEMS

11%
PLASTICS

10%
ALUMINIUM

3%
CASTING
5. PRODUCTS

- eREDUCER HOUSING
  - xEV Gearbox

- CRANKSHAFT CAPS
  - MACHINING

- CRANKSHAFTS
  - FORGING

- CRANKSHAFTS CASTING

- DIESEL COMMON RAIL
  - FORGING MACHINING

- GASOLINE COMMON RAIL
  - TUBE FORMING

- CAMSHAFT COVER
  - ALUMINIUM

- CAMSHAFT BEARINGS
  - ALUMINIUM

- ENGINE TUBES
  - TUBE FORMING

- E-MOTOR SHAFT
  - MACHINING

- VALVE GUIDES
  - MACHINING

- CAMSHAFT BEARINGS
  - HOUSING
  - ALUMINIUM

- TURBO HOUSING
  - CASTING

- AIR TANKS
  - PLASTIC

- CVT PISTONS
  - STAMPING

- GEARBOX HOUSING
  - ALUMINIUM

- POWER ELECTRONIC COVER
  - xEV Electronics

- POWERTRAIN & GEARBOX

- WINDING HUB
  - METAL STAMPING

- LADDER FRAME
  - ALUMINIUM
5. PRODUCTS

CHASSIS & STEERING & STRUCTURAL PARTS

- Steering Column Bracket (aluminium)
- Steering Column Pipe (tube forming)
- Rear Axle (metal forming)
- Axle Arm (structural parts)
- Control Arm (stamping)
- Airbag Frame (metal forming)
- Battery Box (aluminium xEV)
- Battery Box (stamping xEV)
- Battery Box (plastic - composite xEV)
- Structural parts
- Steering column
- Batteries
- Rear suspension
- Structural components
5. PRODUCTS

- ARM REST, CUP HOLDER, PILARS, GRAB HANDLES, SPEAKER GRILLS... PLASTIC
- STORAGE COMPARTMENT PLASTIC
- CENTRAL CONSOLE PLASTIC
- IN MOULD DECORATION PLASTIC
- LOAD FLOOR COMPOSITE SPRAY MOLDING
- REAR WINDOW PACKAGE TRAY PLASTIC COMPRESSION MOLDING
- EMBLEMS PLASTIC
- ASHTRAY PLASTIC
- LOAD FLOOR COMPOSITE SPRAY MOLDING & THERMOFORMING
- GLOVE COMPARTMENT PLASTIC
- TRIM PARTS PLASTIC
- WHEEL COVERS, REAR-VIEW MIRRORS DOOR HANDLES... PLASTIC
- CROSSBEAMS TUBE FORMING
- STORAGE COMPARTMENT PLASTIC
- HOLLOW TUBE FORMING
- GLOVE COMPARTMENT PLASTIC
- FRONT COVERS PLASTIC
- ARM REST, CUP HOLDER, PILARS, GRAB HANDLES, SPEAKER GRILLS...
- TRIM PARTS PLASTIC
- IN MOULD DECORATION PLASTIC
- CENTRAL CONSOLE PLASTIC
- ASHTRAY PLASTIC
- TRIM PARTS STAMPING
- SEAT PARTS STAMPING
- SEAT PARTS STAMPING
- CONNECTORS & JUNCTION BOXES ELECTRONICS

INTERIOR & EXTERIOR TRIM
5. PRODUCTS

COMMERCIAL VEHICLES

- BRAKE DRUM
  - IRON CASTING

- AXLE BEAM
  - FORGING
  - MACHINING

- REAR AXLE ASSEMBLY
  - FORGING

- BRAKE CAMSHAFTS
  - FORGING

- SECTOR SHAFT
  - FORGING
  - MACHINING

- AXLE SPINDLE
  - FORGING
  - MACHINING

- AIR SUSPENSION BRACKET
  - FORGING
  - MACHINING

- DIFFERENTIAL HOUSING
  - IRON CASTING

- FRONT LID
  - COMPOSITES

- BRAKE DRUM
  - IRON CASTING

- PISTON
  - FORGING
  - WELDING
  - MACHINING

- LEVER
  - FORGING

- AXLE SHAFT
  - FORGING

- STABILIZER BAR
  - FORGING

- SPINDLE
  - FORGING
  - MACHINING

- DIFFERENTIAL HOUSING
  - IRON CASTING

- FRONT LID
  - COMPOSITES

- BRAKE DRUM
  - IRON CASTING

- PISTON
  - FORGING
  - WELDING
  - MACHINING

- LEVER
  - FORGING

- AXLE SHAFT
  - FORGING

- STABILIZER BAR
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- SPINDLE
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- DIFFERENTIAL HOUSING
  - IRON CASTING

- FRONT LID
  - COMPOSITES

- BRAKE DRUM
  - IRON CASTING

- PISTON
  - FORGING
  - WELDING
  - MACHINING

- LEVER
  - FORGING

- AXLE SHAFT
  - FORGING
5. PRODUCTS

ROOF SYSTEMS

- BOTTOM LOADED FIXED MODULE
- BOTTOM LOADED OUTER SLIDING 2 PANELS
- BOTTOM LOADED INNER SLIDING 1 PANEL
- BOTTOM LOADED INNER SLIDING 2 PANELS
- TOP LOADED OUTER SLIDING 1 PANEL
- TOP LOADED OUTER SLIDING 2 PANELS
- TOP LOADED FIXED MODULE
- TOP LOADED FIXED MODULE
- LUGGAGE-COVER
- ELECTRICAL ROOF SUNSHADE
- PANORAMA WINDSCREEN SUNSHADE
- ELECTRICAL FLUSH WINDOW
- FLUSH DOOR PANEL
- FLUSH SLIDING DOOR PANE
- FLUSH BACKLITE
- MANUAL ROOF SUNSHADE
- MANUAL WINDOW
- MANUAL FLUSH WINDOW
- FLUSH BACKLITE
- LATERAL & REAR SUNSHADES
- TOP LOADED SPOILER 2 PANELS
- TOP LOADED SPOILER 1 PANEL
- LATERAL & REAR SUNSHADES
- LATERAL & REAR SUNSHADES
CIE AUTOMOTIVE HAS GROWN AT A 12% CAGR OVER THE 2002-2019 PERIOD

Automotive Business comparable following 2018 accounting perimeter.
7. SALES BY CUSTOMER

TOTAL 3,461.1 million euros

- 5% FORD
- 4% GM**, MAGNA, MAHINDRA
- 3% FSA, NISSAN, ZF
- 2% CATERPILLAR, DAIMLER TRUCKS, FIAT, TESLA, NEXTREER
- 1% ROBERT BOSCH, JTEKT, NSK, FAURECIA, SCHAEFFLER, CONTINENTAL, LEAR, AAM, BMW, FAW, JAGUAR LAND ROVER, AUDI, MAN, HONDA, GKN AUTOMOTIVE, NTN
- 6% DAIMLER CARS*, VOLKSWAGEN
- 7% CHRYSLER, RENAULT
- 21% OTHERS: JTEKT, DAF, HONDA, MAN, AAM, BMW, SCHAEFFLER GROUP, THYSSEN KRUPP, ACI Y DACIA, TRW, KS KOLBENSCHMIDT, A UDI, MARUTI – SUZUKI, BHROSE, HYUNDAI-KIA, OPEL, SCANNIA, LEAR,...

*Includes 3% of BBAC (BAIC-DAIMLER JV) sales.
**Includes 1% of SGM (SAIC-GM JV) sales.
MANAGING HIGH VALUE ADDED PROCESSES